

## UNAUDITED

### City of Pembroke Pines, Florida Analysis of Revenues/Expenses of the Golf Course

	Fiscal									
	<u>7/31/2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
<b>Revenues:</b>										
<b>Driving Range Fees</b>	\$ 56,126	\$ 65,721	\$ 61,496	\$ 67,050	\$ 62,610	\$ 71,316	\$ 69,934	\$ 73,761	\$ 70,960	\$ 72,429
<b>Golf Bag Storage</b>	3,424	4,881	2,996	3,215	5,730	4,350	4,600	4,175	5,287	5,586
<b>Golf Cart Rental</b>	1,269,202	1,402,733	1,350,127	1,455,312	1,361,982	1,373,493	1,267,690	1,270,278	1,167,531	1,170,557
<b>Golf Club Rental</b>	9,345	7,874	9,567	6,545	7,720	6,855	6,240	6,356	3,990	4,790
<b>Golf Green Fees</b>	394,813	428,873	443,733	443,734	434,894	428,563	533,364	629,704	618,785	593,706
<b>Golf Handicaps Fees</b>	980	2,013	1,700	700	800	650	350	550	250	350
<b>Golf Locker Rental</b>	1,127	1,375	1,525	2,027	2,395	2,700	2,700	3,875	3,425	3,504
<b>Golf Memberships</b>	68,164	60,233	77,539	88,445	100,722	88,692	107,858	154,268	168,177	172,350
<b>Commission - Advertising</b>	-	-	-	-	-	900	500	-	1,802	6,161
<b>Commission - Pro Shop</b>	5,936	9,485	6,125	7,510	7,268	7,217	6,856	7,341	7,014	6,128
<b>Rental - Restaurant facility</b>	-	-	11,138	16,509	33,687	31,418	31,609	34,969	37,427	43,560
<b>Other Miscellaneous</b>	2,600	1,000	750	2,800	4,250	-	-	-	-	-
<b>Total Revenues</b>	<b>1,811,717</b>	<b>1,984,188</b>	<b>1,966,696</b>	<b>2,093,846</b>	<b>2,022,057</b>	<b>2,016,154</b>	<b>2,031,701</b>	<b>2,185,277</b>	<b>2,084,648</b>	<b>2,079,121</b>
<b>Less: Total Expenditures</b>	<b>(1,680,324)</b>	<b>(2,152,018)</b>	<b>(2,057,912)</b>	<b>(1,884,256)</b>	<b>(2,099,735)</b>	<b>(1,900,271)</b>	<b>(1,820,603)</b>	<b>(1,843,478)</b>	<b>(1,817,657)</b>	<b>(1,943,844)</b>
<b>Revenue Excess (Deficit)</b>	<b>\$ 131,393</b>	<b>\$ (167,830)</b>	<b>\$ (91,216)</b>	<b>\$ 209,591</b>	<b>\$ (77,678)</b>	<b>\$ 115,883</b>	<b>\$ 211,098</b>	<b>\$ 341,799</b>	<b>\$ 266,991</b>	<b>\$ 135,277</b>
<b>Total Encumbrances</b>	<b>\$ 291,624</b>	<b>\$ -</b>	<b>\$ 22,903</b>	<b>\$ -</b>	<b>\$ 8,150</b>	<b>\$ 188,819</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>